

FINDING THE RIGHT SUPPLIER WHEN PURCHASING A CONVAID WHEELCHAIR

Purchasing a wheelchair can be a very overwhelming task. There are many places where one may purchase a chair. Here are some considerations to assist in finding the right supplier.

- Does the supplier have an office where you can go and look at demonstration products? Can the supplier come to your house?
- Does the supplier offer to get demonstration equipment for you to try?
- Does the supplier have a service department? If so will they come out to your home or do you have to take the equipment to their facility? Do they charge for a service/repair call?
- Is the supplier familiar with the Convaid product line? How many Convaid chairs have they sold in the past year?
- Does the supplier specialize in pediatric equipment?
- Does the supplier have a certified ATP (Assistive Technology Practitioner) on staff?
- Does the supplier require an evaluation and letter of medical necessity from a licensed Physical Medicine Doctor, a licensed Physical or Occupational Therapist? *This is required if you are using Medicaid funding. Some private insurances and private funding sources also require this for approval.* Do I need a prescription from my doctor or physical therapist?
- When deciding on a specific product, does the supplier provide information on the pro's and con's of the various models and brands available? Once I have decided on a specific product, does the supplier review ALL of the different options and accessories offered on the chair with me?
- Does the supplier's staff provide a thorough evaluation including measurements and a postural assessment?
- Does the supplier accept alternative funding sources?
- Do you feel like your opinion matters or do you feel you are being forced into a decision?



ALTERNATIVE FUNDING SOURCES

Funding a wheelchair can be a very overwhelming and difficult task. There are many options to fund your wheelchair. Here are some options to assist in funding your wheelchair.

There are various funding sources for purchasing a Convaid wheelchair.

- Medicaid, SCHIP, Medicare and other government insurance plans or programs
- MedWaiver
- Private Insurance (HMO, PPO, etc.)
- Early intervention programs

If no coverage is available, there are alternative funding options, which vary widely by state and community, such as:

- Community Groups (such as Rotary clubs, Lions, etc.)
- School Districts
- DARS (Department of Adult Rehabilitative Services)
- Non-Profit Organizations (such as Easter Seals, Make A Wish, Variety Clubs, etc.)

Many families also use options like:

- Fund-A-Chair (Learn More at Convaid.com)
- Bake Sales, Auctions, local fundraisers, etc
- Financing




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Call us today to set the wheels in motion

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